

NDIA Rocky Mountain Chapter Small Business Committee March 2010 Breakfast Meeting

Welcome

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Special Thanks to

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For Hosting This Event

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www.ndiarmcsb.org

Upcoming Dates

- **RMC-SBC Breakfast Meetings**
 - 2nd Thursday of the month 7:30 – 9:00 AM
 - Next Meeting 8 April 2010
 - Location TBD
 - Suggested Speakers? (Ron Poussard (AF SB), Doug Smith (850th))
- **NDIA Rocky Mountain Chapter Monthly Speaker Luncheon, Brig Gen Jay Raymond**
 - Monday, 29 March 2010 / 11:30 am - 1:00 pm
- **National Small Business Conference**
 - May 25-26th, Huntsville AL

**Join The NDIA Rocky Mountain Chapter!
\$250 Corporate Membership
Special Offer Still Valid!!**

**Congratulations
New Rocky Mountain Chapter Members!!**

**AddStaff, Inc
Braxton Technologies, LLC
Combat Training Solutions, Inc
Imprimis, Inc
Space Foundation
TechWise**



Corporate
Application

NDIA/CSA AFSPC SB Focus Panel Charter

- Identify areas where AFSPC is falling short of meeting small business contracting goals
- Identify acquisition models in use by other services to increase SB contracts
- Identify areas where there are qualified SB primes that could benefit AFSPC's programs
- Provide recommendations to SBA on changes to acquisition strategy that could result in more SB contracts and meeting AFSPC's SB Goals

NDIA/CSA AFSPC SB Focus Panel

Working Group Leads

- **Karen Saltsman** – Successful SB Contracting Models
- **Gordon Bate** – SB Services
 - Services Subcommittee Meeting was held on 2 March
- **Frank Backes** – SB Products
 - Products Subcommittee Meeting - TBD
- **Alison Brown** – SB Technology (SBIR)
 - Technology Subcommittee Meeting - TBD

Services WG Progress

- **First Meeting held March 2, 2010**
 - 21 attendees (17 SB, 3 LB, 1 GOVT)
 - Monthly Meeting (April Meeting at Analytical Services)
- **Three (3) Issues Assigned**
 - Improved Access to Information, Technical Personnel, and Decision Makers (Wolfard)
 - Response to Other Efforts to Reduce SBSAs (Bate)
 - Selection Methods: Best Value vs. Price Past Performance Tradeoff (PPT) or Lowest Cost Technically Acceptable (LCTA) (Miller)
- **Thirteen (13) Other Issues Identified**